

THE LIFE UNDERWRITER TRAINING COUNCIL



To all persons to whom

this writing may come, greeting:

*Be it known that the Officers and Trustees
have conferred upon*

Steven C. Schulmerich

The Life Underwriter Training Council

DIPLOMA IN LIFE INSURANCE MARKETING

with all the rights, honors and privileges

pertaining thereto, in recognition of the

successful completion of the required examinations

after pursuing the prescribed two-year course of

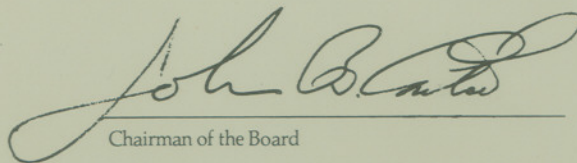
study in personal and business life insurance.

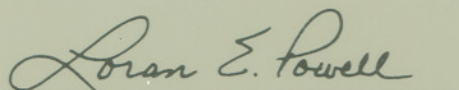
In witness whereof we have hereunto

set our names and the seal of The Council

in the District of Columbia, City of Washington,

this First day of July 1981.


Chairman of the Board


President